## **St. Louis Region Top Openings**

The St. Louis region is projected to have more than 276,000 total openings between 2017 and 2019. Total openings comprise growth openings, exit openings, and transfer openings. Growth openings are the result of an occupation growing between the base year and the projected year. Exit openings occur when a worker leaves the workforce entirely, such as retirement. Transfer openings occur when a worker leaves their occupation for a different one.

Of the top 20 occupations with the most total openings in the St. Louis region, 5 are in the *Office and Administrative Support* occupation group. The occupations of *Registered Nurses*, *General and Operations Managers*, and *Sales Representatives* all have a large number of projected total openings as well as having average wages that are higher than the average wage for all occupations in the St. Louis region.

| Occupation   | 2017<br>Estimated<br>Employment | 2019<br>Projected<br>Employment | Exit<br>Openings | Transfer<br>Openings | Growth<br>Openings | Total<br>Openings | Average<br>Annual<br>Wage |
|--|---------------------------------|---------------------------------|------------------|----------------------|--------------------|-------------------|---------------------------|
| Combined Food Preparation and Serving Workers                  | 28,934                          | 30,009                          | 5,219            | 5,459                | 1,075              | 11,753            | \$20,333                  |
| Cashiers   | 24,541                          | 24,621                          | 4,616            | 4,505                | 80                 | 9,201             | \$22,742                  |
| Waiters and Waitresses   | 21,440                          | 21,823                          | 3,202            | 4,906                | 383                | 8,491             | \$20,271                  |
| Retail Salespersons  | 29,647                          | 29,609                          | 3,751            | 4,703                | -38                | 8,416             | \$28,408                  |
| Personal Care Aides  | 20,300                          | 22,164                          | 3,389            | 2,553                | 1,864              | 7,806             | \$21,290                  |
| Customer Service Representatives                               | 24,793                          | 25,034                          | 2,547            | 3,738                | 241                | 6,526             | \$36,421                  |
| Secretaries and Administrative Assistants                      | 30,620                          | 30,404                          | 3,287            | 3,198                | -216               | 6,269             | \$35,650                  |
| Janitors and Cleaners  | 18,869                          | 19,270                          | 2,483            | 2,399                | 401                | 5,283             | \$24,166                  |
| Laborers and Freight, Stock, and Material Movers               | 18,033                          | 18,220                          | 1,796            | 3,100                | 187                | 5,083             | \$32,038                  |
| Registered Nurses  | 34,317                          | 35,228                          | 1,991            | 1,512                | 911                | 4,414             | \$63,062                  |
| Nursing Assistants   | 16,284                          | 16,706                          | 2,004            | 1,667                | 422                | 4,093             | \$25,875                  |
| Office Clerks  | 16,900                          | 16,917                          | 1,984            | 1,934                | 17                 | 3,935             | \$33,218                  |
| Cooks, Restaurant  | 11,374                          | 11,681                          | 1,351            | 1,844                | 307                | 3,502             | \$24,015                  |
| Stock Clerks and Order Fillers                                 | 12,696                          | 12,809                          | 1,393            | 1,817                | 113                | 3,323             | \$28,319                  |
| General and Operations Managers                                | 16,995                          | 17,346                          | 712              | 2,048                | 351                | 3,111             | \$124,049                 |
| Childcare Workers  | 9,205                           | 9,501                           | 1,527            | 1,158                | 296                | 2,981             | \$22,999                  |
| Bookkeeping, Accounting, and Auditing Clerks                   | 13,075                          | 13,057                          | 1,618            | 1,256                | -18                | 2,856             | \$40,449                  |
| First-Line Supervisors of Food Preparation and Serving Workers | 8,860                           | 9,064                           | 803              | 1,710                | 204                | 2,717             | \$33,095                  |
| Sales Representatives, Services                                | 10,110                          | 10,320                          | 646              | 1,764                | 210                | 2,620             | \$55,752                  |
| Maids and Housekeeping Cleaners                                | 9,090                           | 9,250                           | 1,358            | 1,025                | 160                | 2,543             | \$22,911                  |

Sources: Bureau of Labor Statistics (BLS) and the Division of Occupational Employment Statistics (OES). Occupational projections developed by the Missouri Economic Research and Information Center (MERIC).





This workforce solution was funded by a grant awarded by the US Department of Labor's Employment and Training

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